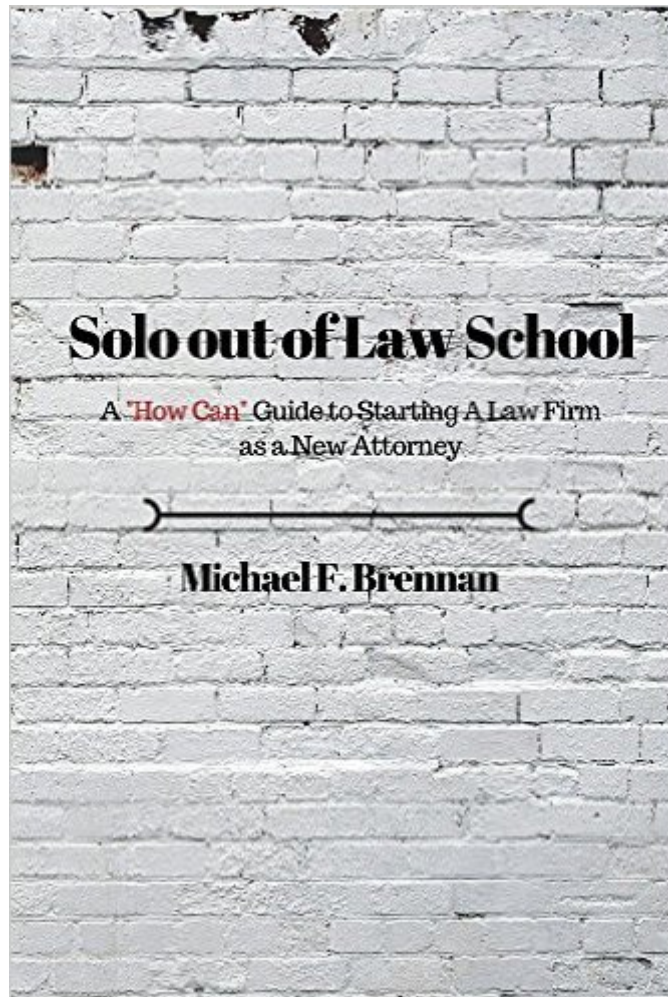


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# Solo Out Of Law School: A "How Can" Guide To Starting A Law Firm As A New Attorney



## Synopsis

There are plenty of books out there about the practical aspects of opening a law practice. This book is different. Solo out of Law School is a book for both law students thinking about a solo career and attorneys looking to open their own firms. It's about mindset, motivation, and viewing your solo career with perspective that allows you to see yourself and your work as something you can be proud of. It's not a "how to" guide to starting a law practice. It doesn't say anything about the tools you'll need or whether to open a brick and mortar office. Rather, it's a "how can" guide to developing the mental toughness and right mindset to succeed as a solo attorney. It's a collection of little lessons and simple reminders for when your choice to go solo in the first place come into doubt. Solo out of Law School is about finding the strength and motivation to keep pushing. By embracing the words on its pages, my hope is that you'll realize, no matter how much you doubt yourself or second-guess your actions, you are good enough to be successful as your own boss.

## Book Information

Paperback: 176 pages

Publisher: Virtualis LLC; 1 edition (May 27, 2016)

Language: English

ISBN-10: 0997491701

ISBN-13: 978-0997491708

Product Dimensions: 6 x 0.4 x 9 inches

Shipping Weight: 11.4 ounces (View shipping rates and policies)

Average Customer Review: 4.9 out of 5 stars [See all reviews](#) (7 customer reviews)

Best Sellers Rank: #855,748 in Books (See Top 100 in Books) #37 in [Books > Law > Law Practice > Legal Services](#)

## Customer Reviews

Solo Out of Law School proves itself to be a useful guide to post law school aspirations, especially if you're interested in starting your own law firm. The author takes a "how can" approach versus a "how to." This makes the book much more useful than a step-by-step guide. It teaches you the correct mindset to have and what expectations and goals you should set for yourself. With a reasonable and practical approach, the author describes how you should think of law as a business. There are useful tips on sales overall as well as on a micro level, like "knowing your story." I found this very inspiring as I personally am planning on opening my own boutique firm that caters to underserved clients. The writing is clear and straight forward. If you're looking

for "Law Firms for Dummies," this isn't the book for you. This is a comprehensive overview on business practices and how to get the most out of your endeavor without losing sight of why you set out to do it or yourself. I highly recommend this book for new lawyers who are toying with the idea of opening a firm or for a law student seeking a more practical way to practice post law school and passing the bar.

It is often hard to find a book, especially of the self help variety, whose main purpose is to actually help others get ahead and succeed, but this is what this book is and does. While maintaining a realistic viewpoint, the author's optimism and soft but firm guidance that clearly comes from experience, really shines through. From the very first part of the book where he insists that the reader follow a plan and not listen to negative feedback they are getting, he is able to motivate his audience and assures them that even if things get hard in following this path to open your own law firm, that it doesn't mean it is not worth it. I would most definitely recommend this book to anyone who is looking for the methods and motivation to start their own law firm. It is full of sound advice from a person who has clearly "been there" and who is willing to share his knowledge to help you succeed.

A large part of starting and sustaining a solo law practice is the proper mindset. There are many challenges and obstacles you will face and in starting your own firm. The author identifies potential challenges in opening a firm and offers great perspectives on how to deal with them. He is also honest about what takes to maintain a practice and how to handle set-backs, self-doubt, and what other people think. I found his advice on envisioning your perfect client, building your brand, and defining your own idea of success most helpful. I wish this book was available years ago when I started my firm. I would recommend it to anyone considering going solo into law practice.

Some great incites on solo practice! Recommend to any law students and attorneys looking to get started on their own. For me, this book is very inspiring and it includes many great tips and insights on making your goal a reality, this is a book from a man who knows what he is talking about when it comes to managing and marketing one's law firm. His stories and experiences sincerely describe the good, the bad, and the ugly of owning and operating a successful law firm. I would consider it a "must read" for anyone considering starting his/her own practice.

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